

NHP HEALTHCARE LIMITED

Corporate
Profile





About Us

NHP Healthcare Limited (NHP Healthcare) is the distribution and market execution powerhouse of the New Heights Pharmaceuticals Group. Built as a dedicated, standalone entity in line with global pharmaceutical operating models, NHP Healthcare is responsible for transforming high quality healthcare products into accessible solutions across Nigeria and beyond.

With over two decades of cumulative group experience, NHP Healthcare serves as the critical link between manufacturers and the market, ensuring that healthcare products are delivered efficiently, safely, and at scale.

We are not just a distributor, we are a fully integrated Healthcare logistics, Marketing and sales engine, designed to create and meet the demands of large scale institutional supply, government programs, and international partnerships.



Capacity & Scale

Total Workforce: Over 50 professionals across sales, logistics, warehousing, and operations

Licensed Pharmacists: 10 full time pharmacists ensuring strict compliance, pharmacovigilance, and product integrity

Active SKUs: Over 70 products across pharmaceuticals, diagnostics, nutraceuticals, and medical devices

Operational Coverage: Nationwide presence across all six geopolitical zones of Nigeria

Office Network:

- o Head Office – Lagos
- o Regional Offices – Ibadan, Abuja, Port Harcourt

This structure equips NHP Healthcare to execute nation-wide HCP coverage and large volume distribution transactions with precision and consistency



Who We Are

NHP Healthcare Limited operates as the exclusive distribution partner for products developed by New Heights Pharmaceuticals Ltd, while also providing distribution services for external partners.

Our mandate is clear:

- Deliver products to the right place, at the right time, in the right condition
- Manage nationwide inventory and warehousing systems
- Lead market penetration across hospitals, pharmacies, and institutions
- Provide logistics and distribution services to industry members

We are the engine that drives product movement and market access.



Vision, Mission & Core Values

Vision To be the leading provider of healthcare products, services and information to retail pharmacies, hospitals and other health institutions across Africa and the rest of the world.

Mission To provide excellent healthcare products and services that exceed customer satisfaction, backed with integrity, innovation, and technology, delivered with warmth and friendliness, while promoting teamwork and growth. To provide excellent healthcare products and services that exceed customer satisfaction, backed with integrity, innovation, and technology, delivered with warmth and friendliness, while promoting teamwork and career growth.

- Core Values**
- We deliver WOW through service
 - We do MORE with less
 - We embrace and drive CHANGE
 - We are adventurous, creative, and open minded
 - We build honest RELATIONSHIPS
 - We are PASSIONATE, DETERMINED, and HUMBLE



Distribution Infrastructure & National Reach

At the core of NHP Healthcare's strength is its robust and scalable distribution network, designed to ensure speed, reliability, and nation-wide coverage.

Infrastructure Includes:

- Central Distribution Centre – Lagos (primary hub for inbound and outbound operations)
- Regional Distribution Hubs – Abuja & Port Harcourt
- Extended operational presence – Ibadan and other regional locations

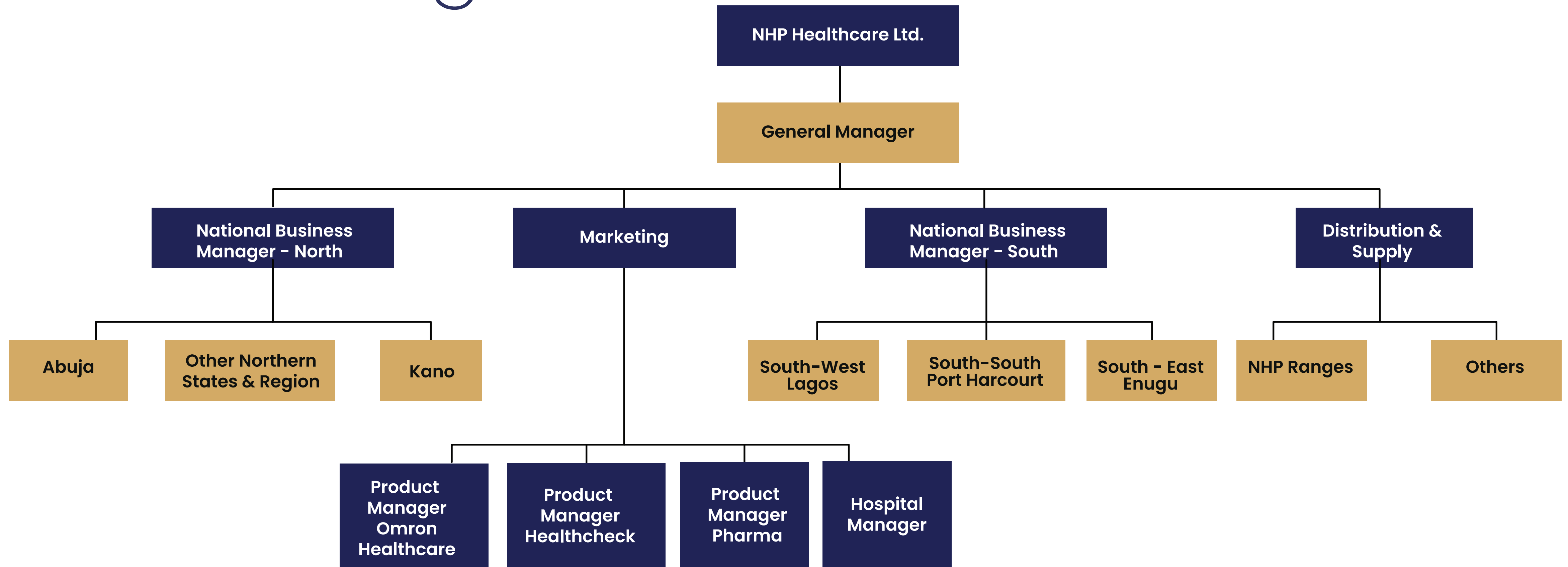
This network allows us to efficiently cover all six geopolitical zones, ensuring timely delivery and cost effective logistics execution.

Logistics Capability

- Dedicated logistics coordination through CEO Logistics
- Structured dispatch, tracking, and proof of delivery systems
- Scalable infrastructure for expansion across Nigeria and Africa



Organizational Structure



This structure ensures deep market penetration, efficient supervision, and localized responsiveness, while maintaining centralized strategic control.



Core Services

NHP Healthcare delivers a wide spectrum of distribution and healthcare logistics services:

1. **Pharmaceutical Distribution**
 - Nationwide supply to hospitals, pharmacies and institutions
 - Other wholesalers and distributors
 - Efficient order to delivery execution
2. **Warehousing & Inventory Management**
 - Structured stock control systems
 - Batch traceability and compliance
 - High inventory accuracy and proper storage conditions
3. **Sales Force, Demand Creation & Market Penetration**
 - Dedicated field team driving demand and customer acquisition
 - Strong presence in both public and private healthcare sectors
4. **Logistics & Supply Chain Management**
 - Coordinated distribution through professional logistics systems
 - Real time fulfillment and delivery management
5. **Third Party Distribution Services**
 - Distribution partnerships with external pharmaceutical companies
 - Scalable platform for multinational and local manufacturers



Product Portfolio

NHP Healthcare distributes a curated portfolio of high quality healthcare products, including:

- Branded and Generic Prescriptions, OTCs, & Nutraceuticals from NHP Generics.
- Medical devices and Diagnostics from OMRON and HealthCheck Brands.
- Nutraceuticals and wellness products from Efamol/Wassen.
- Other Distribution Products.

All products are sourced and managed under strict NAFDAC, PCN, and GDP compliance frameworks, ensuring safety and reliability.



Why Global & Institutional Partners Choose **NHP HEALTHCARE LTD.**

- **Nationwide Reach:** Proven ability to serve all regions of Nigeria efficiently
- **Professional Workforce:** Strong team with over 10 licensed pharmacists ensuring compliance
- **Structured Distribution Model:** Dedicated warehouses, regional hubs, and logistics systems
- **Proven Government Experience:** Track record working with federal and state institutions
- **Scalable Platform:** Ready for international partnerships and donor funded programmes
- **Operational Excellence:** Clear SOPs across sales, warehousing, logistics, and finance



Strategic Position Within The Group

Within the New Heights Pharma ecosystem:

- **NHP Ltd** creates and owns the products
- **NHP Healthcare Ltd** distributes and scales them nationally
- **New Heights Wholesales Ltd** drives market trading and intelligence

This integrated structure ensures efficiency, compliance, and scalability across the entire healthcare value chain.



Conclusion

NHP Healthcare Limited is a world class pharmaceutical distribution company, built to deliver scale, reliability, and excellence in healthcare logistics.

With a strong workforce, nationwide infrastructure, proven institutional experience, and global aligned operations, NHP Healthcare stands as a trusted partner for governments, multinationals, NGOs, and healthcare institutions seeking efficient and dependable distribution in Nigeria and Africa.

NHP Healthcare Limited
*Delivering healthcare. Driving access.
Powering distribution at scale.*