



NEW HEIGHTS WHOLESALLES LIMITED

Corporate Profile

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New Heights Wholesales Limited (NHWL) is the trading and market intelligence engine of the New Heights Pharma Group. Purpose built to operate at scale, NHWL is a one-Stop, multi brand pharmaceutical wholesales centre with the structure, systems, and professional depth required to support Retail Pharmacies, Hospitals and Clinics as well as other healthcare institutions across Nigeria.

Backed by over 21 years of group wide healthcare experience, NHWL combines local market mastery with globally aligned standards in Good Distribution Practice (GDP), governance, and operational excellence.



...delivering quality healthcare products

Snapshot of Capacity & Scale

- **Total Staff Strength:** Over 50 professionals across operations, finance, procurement, verification, fulfillment, marketing and customer care.
- **Licensed Pharmacists:** 3 full time professionals ensuring regulatory compliance, quality assurance, and pharmacovigilance
- **Active SKUs:** Over 7,500 products across pharmaceuticals, medical devices, diagnostics, and healthcare consumables
- **Operational Reach:** Over 1,500 registered Pharmacies, Over 600 Hospitals and several Clinics and primary Healthcare centres.
- **Business Focus:** High volume wholesaling, institutional supply, competitive procurement, and rapid market response

This scale enables NHWL to reliably manage complex supply chains, large order volumes, and multi location deliveries for both local and international partners.



Who We Are

New Heights Wholesales Limited evolved from the core wholesaling foundation of New Heights Pharma, which commenced operations in February 2005. Following a strategic restructuring aligned with global pharmaceutical group models, NHWL now operates as an independent, focused wholesaling entity, enhancing transparency, speed, and partner confidence.

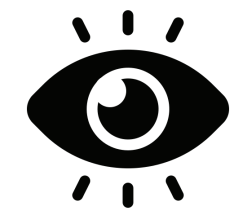
As an agile wholesaler, NHWL serves:

- Retail Pharmacies (Independents and chains)
- Public and private hospitals (Clinics, PHCs and Hospitals)
- Clinics and diagnostic centers
- NGOs and donor funded programs
- Institutional and bulk buyers

This independence allows NHWL to access broader supplier networks, offer competitive pricing, and provide real time market intelligence.



Vision, Mission & Core Values



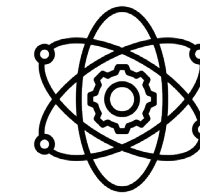
Our Vision

To be the leading provider of healthcare products, services, and information to retail pharmacies, hospitals, and health institutions across Africa and the rest of the world.



Our Mission

To provide excellent healthcare products and services that exceed customer satisfaction, backed with integrity, innovation, and technology, delivered with warmth and friendliness, while creating a work environment that promotes teamwork and career growth.



Our Core Values

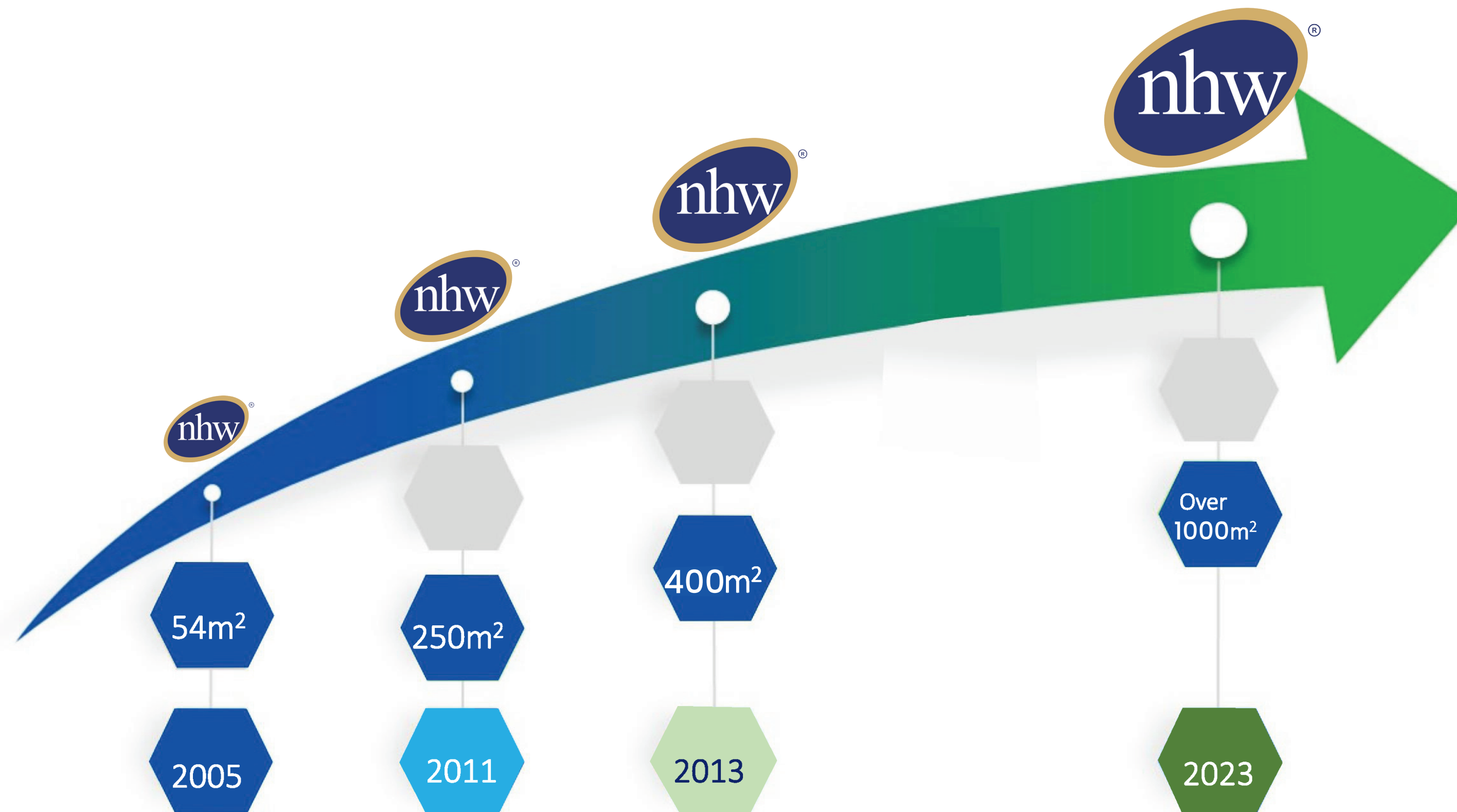
- We deliver WOW through service
- We do MORE with less
- We embrace and drive CHANGE
- We are adventurous, creative, and open minded
- We build honest RELATIONSHIPS
- We are PASSIONATE, DETERMINED, and HUMBLE

These values define how NHWL works with partners, manages risk, and sustains long term relationships.



...delivering quality healthcare products

Operational Infrastructure & Global Standards



Since inception, the New Heights Group has deliberately expanded its operational footprint to meet international Good Distribution Practice (GDP) standards. NHWL benefits directly from this evolution.

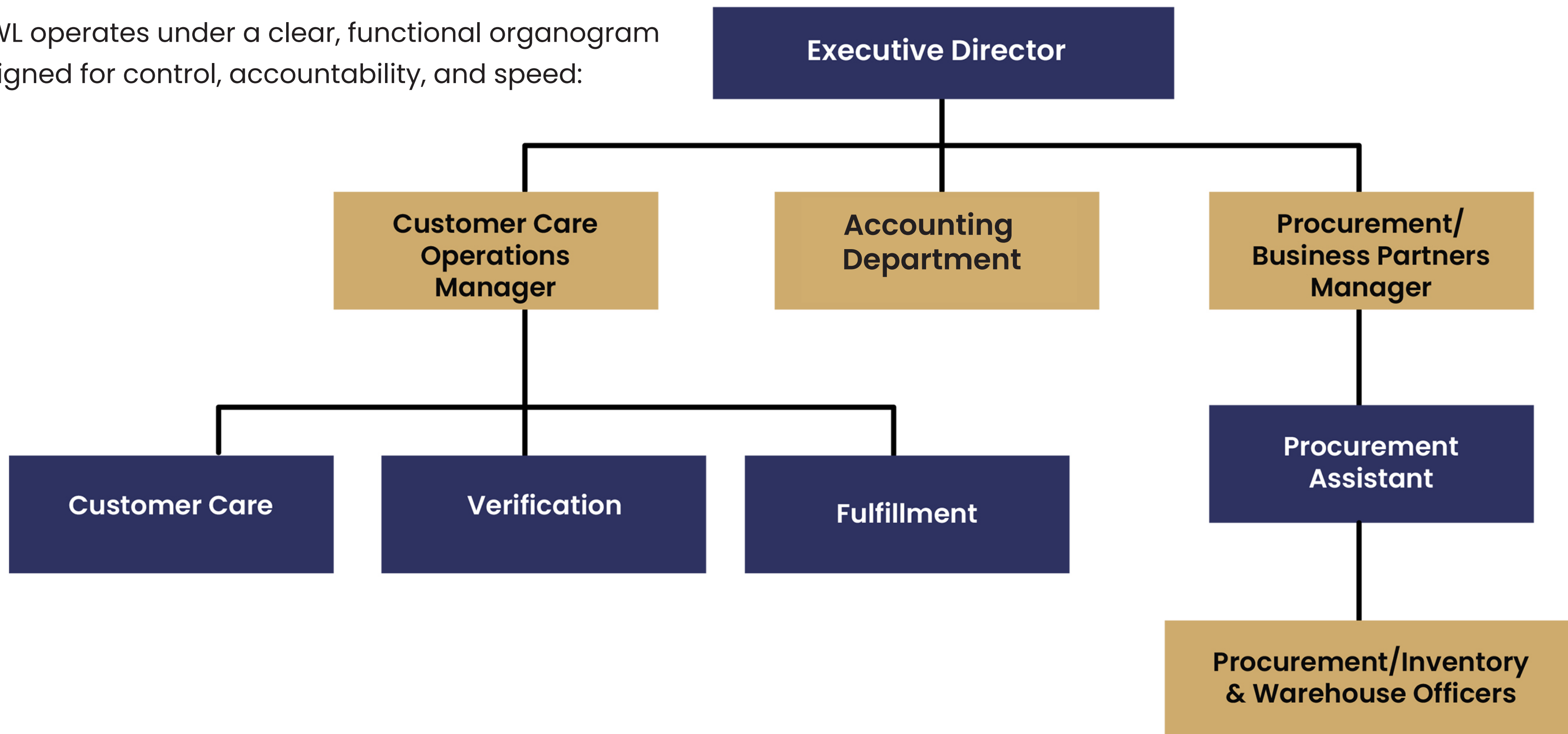
Our operational and warehousing capacity has grown progressively from early stage facilities in 2005 to over 1,000 square meters of operational space, purpose built for:

- Product integrity and quality assurance
- High volume inventory handling
- Efficient pick and pack fulfillment
- Proper segregation and traceability
- Regulatory compliance and audit readiness

This infrastructure positions NHWL to confidently support independent and chain Pharmacies as well as Clinics, PHCs, Hospitals and other Health institutions.

Organizational Structure & Governance

NHWL operates under a clear, functional organogram designed for control, accountability, and speed:



Products & Solutions Portfolio

With over 7,500 SKUs, NHWL offers one of the most diverse wholesaling portfolios in the Nigerian healthcare market, including:

- Prescription Medicines (branded and generics)
- Medical devices and diagnostics
- Point of care testing solutions
- Wellness and nutraceutical products
- Consumables for hospitals and clinics

Our One-Stop Wholesales centre enables partners to consolidate procurement through a single, reliable wholesaling platform.



...delivering quality healthcare products

Wholesale Trade Partners

New Heights Wholesales Limited is an accredited wholesaler for major manufacturers and importers in Nigeria, leveraging longstanding relationships built over nearly two decades.

Track Record & Proof of Execution

NHWL and the New Heights Group have executed successful supply and logistics engagements for reputable institutions and corporate organizations, demonstrating reliability, compliance, and scale. Past and ongoing engagements include work associated with:

- International Organization for Migration (IOM)
- MedPlus
- EverCare Hospital
- Bydow Pharmacy
- Several HMOs
- Over 1000 independent Pharmacies

These engagements serve as proof of NHWL's operational readiness and ability to meet diverse institutional requirements.





Why Retail Pharmacies Hospitals and Other Healthcare Partners Choose New Heights Wholesales Limited

Proven Scale: Capacity to manage large volume, high frequency transactions

Professional Governance: Clear structure, licensed pharmacists, and financial discipline

Market Intelligence: Deep understanding of Nigeria's and West Africa's healthcare markets

Regulatory Alignment: Operations aligned with GDP, PCN, and NAFDAC expectations

Partner Ready: Transparent operations and a structure designed for global collaboration





New Heights Wholesales Limited is not merely a trading company; it is a strategically positioned healthcare wholesaling platform built for scale, credibility, and long term partnerships.

With robust infrastructure, seasoned professionals, strong governance, and an extensive product portfolio, NHWL stands ready to support retail Pharmacies, Hospitals and other Healthcare Institutions and businesses seeking a dependable wholesaler capable of delivering large volume healthcare solutions with confidence, speed, and integrity.

New Heights Wholesales Limited, powering healthcare access across Nigeria, Africa, and beyond.